

# Rookie of the Year Award Application



- This award will be presented at the Columbus REALTORS® Commercial Awards Ceremony on March 8, 2018 at The Joseph/Le Méridien Columbus; **applicants must attend.**
- Recipients of this year's awards will be announced the night of the ceremony.
- Application materials, with this cover sheet, must be returned no later than 5 p.m. on January 19, 2018 to: 2700 Airport Drive, Columbus, Ohio 43219.

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Mailing Address: \_\_\_\_\_ City: \_\_\_\_\_

State: \_\_\_\_\_ Zip: \_\_\_\_\_ Office Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

### AWARD CRITERIA

- The applicant must be a member of the Columbus REALTORS® Commercial Section.
- Members can be nominated for the award or can apply for it themselves.
- The award period runs from January 1, 2017 through December 31, 2017.
- The applicant must have been a Columbus REALTORS® member in the field of commercial real estate for less than 36 months by December 31 of the year.
- Winners are based solely upon the opinion of Columbus REALTORS® or the Commercial Recognition Committee.

#### Recognition Award Choice:

- Plaque
- \$100 Cameron Mitchell gift card

*If applying for multiple rewards, please refer to the separate Award Recognition Pieces form.*

### STATEMENTS OF QUALIFICATION

On a separate sheet of paper, please show how the applicant qualifies. These criteria must be used, and must be numbered to correspond to this list:

1. Letter of recommendation and statement of professionalism of nominee/applicant
2. List of transactions completed in which the nominee was involved during the previous 13 months
3. Civic activity
4. Education courses taken, designations achieved and designations working toward
5. Comments on previous careers and education

### SIGNATURES

The signatures below certify that statements contained on this application are true and correct:

Nominated by (print name): \_\_\_\_\_

Company: \_\_\_\_\_

Signature of nominator: \_\_\_\_\_ Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

OR

Signature of applicant: \_\_\_\_\_ Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

**Use of this form is required in order to qualify for the award!**

***Information will be kept confidential.***



# ROOKIE OF THE YEAR

## Application for Annual Commercial Awards

Applicant Name: \_\_\_\_\_

DATE: \_\_\_\_\_

Applicant Address: \_\_\_\_\_

The listing does not need to appear in the MLS or be listed to qualify.  
 If this form is not completed and signed by the Broker, the committee may refuse application.  
 Awards committee reserves the right to require proof of material representation for any transaction.

A lease transaction is counted only for the initial term, not the options of the lease  
 Do not alter this spreadsheet by adding or removing columns. Fill in all columns for each transaction.

If two or more agents are involved, sales volume credit is to be calculated accordingly, ie:\$200,000 property sells (co-op transaction) with two agent representing the Seller, \$50,00 credit for each agent.  
 You should enter 100% if you represented both the seller/landlord and the buyer/tenant -- or if you represented the buyer/tenant and the seller/landlord was a developer representing itself.  
 Enter 50% if you represented either the seller/landlord or the buyer/tenant -- but adjust percentages up/down based on your participation, especially if you partnered with others in a transaction.  
 For consulting or referral fees, indicate the TOTAL VALUE of the transaction and the percent of the deal (YOUR SHARE) that determined the fee -- or, if a fixed fee, list YOUR SHARE as appropriate and the fee as the TOTAL VALU  
 Unlisted Property - Sales of unlisted property shall be given full credit if the agent involved provides documentation that he/she was the only agent involved in the transaction.

*Incomplete transaction histories will not be accepted.*

**YOUR NAME MUST APPEAR IN ALL APPROPRIATE FIELDS**

**You must list names of ALL participating agents.**

TRANSACTION DATE	BUILDING/PROJECT ADDRESS	CITY, STATE (PROV)	Lease (L)	SELLER/LANDLORD CLIENT COMPANY	SELLER/LANDLORD AGENT OR BROKER	BUYER/TENANT CLIENT COMPANY	BUYER/TENANT AGENT OR BROKER	BUILDING/PROJECT SIZE (sq ft)	TOTAL VALUE:	SHARE OF DEAL (%)	YOUR VOLUME (AUTOFILL)
			Sale (S)						GROSS LEASE VALUE OR SALE PRICE	OR PERCENT OF TOTAL COMMISSION	
			Consulting (C) Referral (R) Other (O)								
7/29/2014	111 Broad St.	Columbus, OH	L	Landlord XYZ	Agent & Co-Listing Agent	Tenant ABC	Colliers Turley Martin Tucker	10,000	\$250,000	25.00%	\$62,500

Applicant Signature: \_\_\_\_\_

Broker Signature: \_\_\_\_\_